

## **Agenda**





- Mar'09 Revenue & Results
- 1Q'09 Revenue & Results
- 2009 NTC Outlook
- **DRAM Market Outlook**
- **Elixir Promotion**
- Q&A



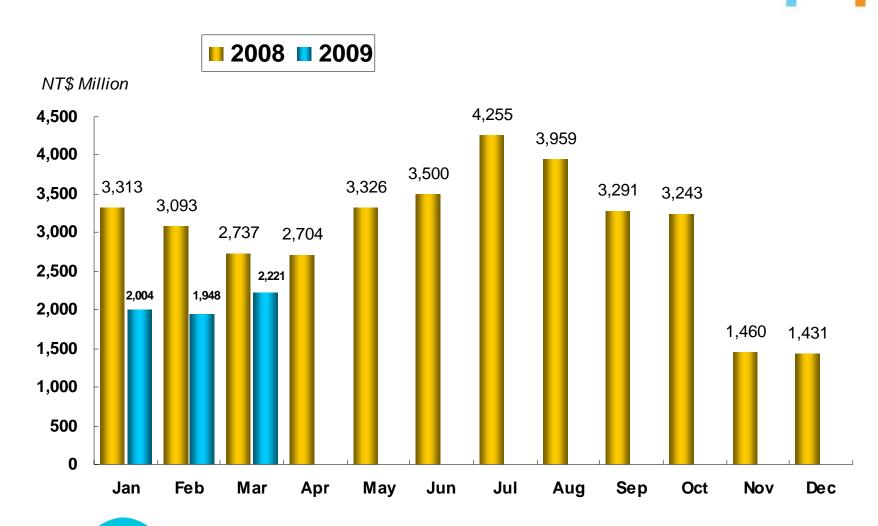






## Monthly Revenue Update







# 1,150

### Mar '09 Revenue



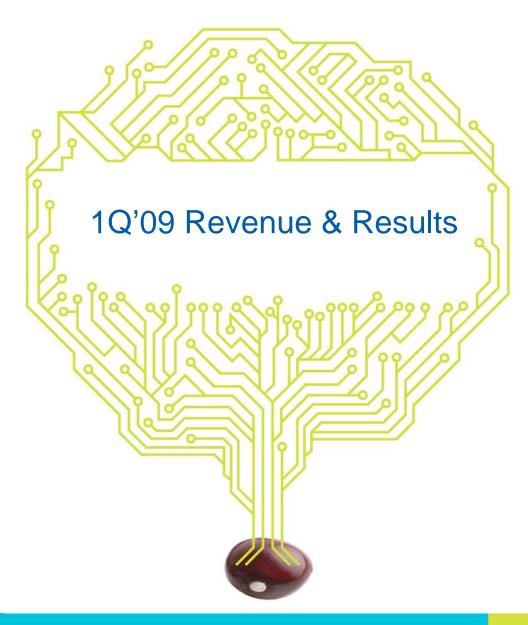
### Monthly Revenue Result

	Mar '09/ Feb '09	Mar '09/ Mar '08
Revenue	14%	-19%
Shipment	15%	47%
ASP	-2%	-51%
Exchange Rate	2%	12%

Inventory level within 4 weeks



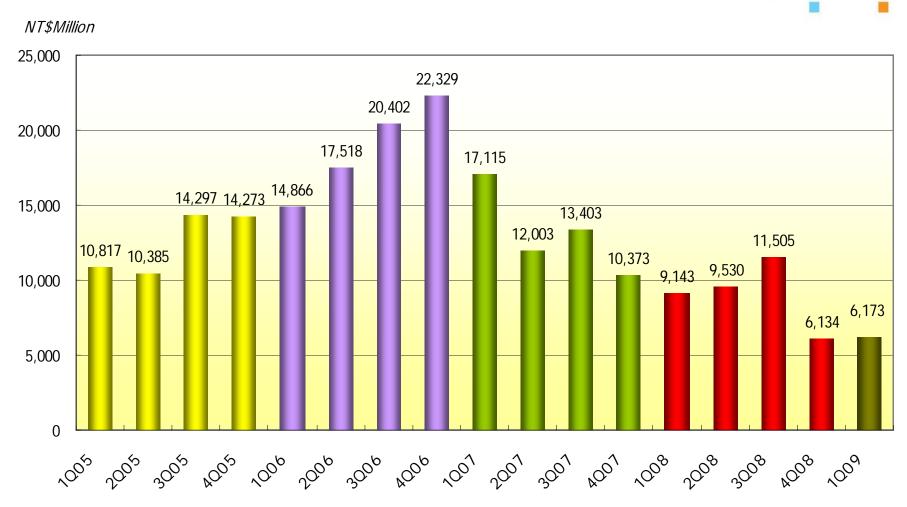






## **Quarterly Revenue Update**









### 1Q'09 Revenue



## Quarterly Revenue Result

	1Q '09/ 4Q '08	1Q '09/ 1Q '08
Revenue	1%	-32%
Shipment	3%	25%
ASP	-6%	-50%
Exchange Rate	4%	7%





### 1Q '09 Income Statement



Million NT\$	1Q'09		4Q'08		QoQ	1Q'08		YoY
Net Sales	6,172	100%	6,134	100%	1%	9,143	100%	-32%
Cost of Goods Sold	13,161	213%	10,715	175%		13,595	149%	
Gross Margin	-6,989	-113%	-4,581	-75%	-53%	-4,451	-49%	-57%
SG&A Expenses	486	8%	101	2%		670	7%	
R&D Expenses	871	14%	1,355	22%		1,404	15%	
Operating Income	-8,347	-135%	-6,037	-98%	-38%	-6,525	-71%	-28%
Non-operating Income (Exp.)	-2,166	-35%	-5,849	-95%		-2,258	-25%	
Income before Tax	-10,513	-170%	-11,886	-194%	12%	-8,783	-96%	-20%
Income Tax Expense	0	0%	0	0%		0	0%	
Net Income	-10,513	-170%	-11,887	-194%	12%	-8,783	-96%	-20%
EPS(NT\$)	-2.25		-2.54		12%	-1.88		-20%

Note 1: "+" indicates improvement in 1Q'09, while "-" indicates the opposite.

Note 2: Weighted Average Number of Shares Outstanding (thousand): 4,672,933.



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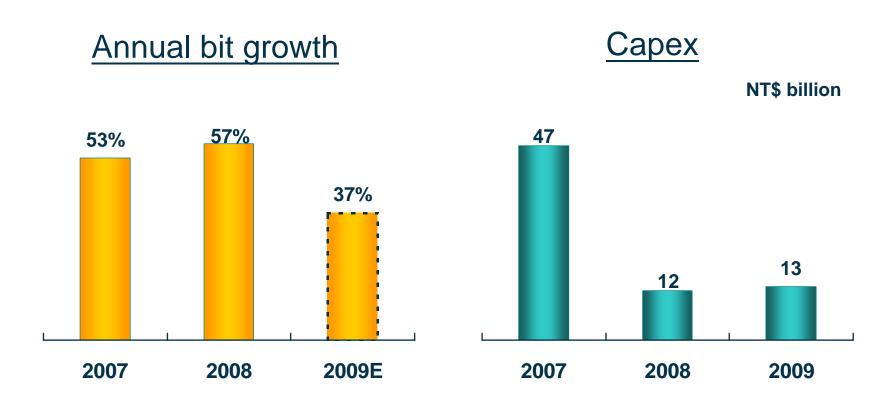






## NTC Status Update









## **Technology Conversion**



#### ■ 68nm

- Conversion started in 2Q'09
- DDR3 as the main product
- Complete conversion in 1H'10

#### **50nm**

- Conversion started in 3Q'09
- 2Gb DDR3 as the main product
- Low power and consumer DRAM available in 2010
- Complete conversion in 2H'10
- ~50% die cost reduction compared to 70nm





## Financing Plan



#### Capital Reduction

- Submitted to General Shareholders Meeting in June
- Proposed to reduce from 4.69B shares to 1.58B shares

#### Capital Increase

- No more than total 4B shares
  - 1st round in 2Q/2009 (Private Placement)
  - Equity Finance in 2H'09/1H'10. (Public Offering/Private Placement)





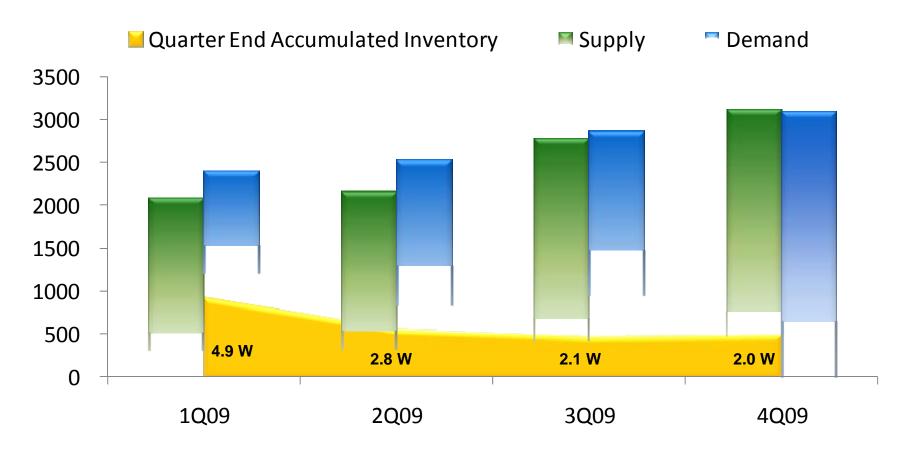




## Supply/Demand Model



#### M 1Gb eq.



Source: NTC, IDC, iSuppli, Gartner, Industry Sources





### **DRAM Market Outlook**



#### Demand

- PC shipment in 2Q'09 and 3Q'09 expected to grow -1% and 14%
  QoQ. Better than original expectation.
- OEM inventory continuously reduced.

### Supply

- Impact of production cut started in late 1Q'09.
- NAND consumes more memory capacity.
- Excess inventory in channel reduced.

#### Price

- Contract price continues to rise into 2Q'09.
- Spot price increase reflects tighter supply.









### \* Elixir Wins Taiwan Excellence Silver Awards



Nanya's Elixir Received Taiwan Excellence for 3rd Consecutive Year







Elixir DDR3 SODIMM Series was awarded 2009 Taiwan Excellence Silver Awards for its innovation value of R&D, Design, Quality, Marketing in competition with 561 product entries.



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### **CeBIT Hannover 2009**



#### •2009 CeBIT Hannover: Show Review



Mar. 3 - 8 2009 Nanya stand: Hall: 021 Stand No. D72



•Current customers: >20 •Potential customers: 45 •Indirect customers: 42

•Press contacts: 31















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### EMEA Promotion



Rexware.fr /France: Product Review Elixir DDR3-1066 SODIMM





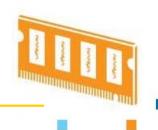
"Elixir offers a very good kit of memory for notebooks which boost your machine with concession by providing all the characteristics and performances of two PC3-8600 2GB. We appreciate the good quality of manufacturing. A good solution.!, -- Mickael Nicotera, Editor-in-Chief of Rexware.fr



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### China Promotion



Media Conference: Nanya sings HEDY as a new distributor in China.



Related news release at:















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### Our Mission

Be the Best DRAM Vendor to Our Customers

Q&A Thank you!

